



# The Morningstar Investment Conference

## Mumbai, November 2, 2011

### **Agenda**



## Morningstar Investment Conference Mumbai — November 2, 2011

Globally, the Morningstar Investment Conference ranks among the most eagerly awaited events in the investing world. For several years now investors, advisors, insurance firms, private banks, wealth managers, pension funds and fund companies across US and Europe have benefitted from the conference. Come November 2011, India will host its first Morningstar Investment Conference in Mumbai.

The Indian investor finds himself at the cusp of uncharted terrain. A combination of regulatory changes, changing market dynamics and emergence of new investment opportunities are altering the investment landscape. The importance of focusing on the long-term, for creating wealth has never been greater. Investors are faced with a dilemma when it comes to investment ideas, themes, and asset allocation. Morningstar will address these areas and more during the one day event. Modeled after the prized and trend-setting Morningstar Investment Conference held in US, prominent speakers from the academia, fund companies, financial services firms and Morningstar will address leading investment approaches in theory and practice.

### **Gain new perspectives from industry leaders**

Building on research from Morningstar and Ibbotson Associates, the conference will surface new currents of thought in investing. It will introduce academic concepts along with practical suggestions to apply to the investment process. Presentations and discussions will cover topics key to the central theme, such as global investing, the emergence of ETFs, the relevance of alternate asset classes, and many more.

### **Morningstar India's foray into equity research**

Attendees at the conference will also witness the unveiling of Morningstar India's equity research initiative.

### **Who's attending**

The conference will reach out to investors, wealth managers, broking firms, financial planners, insurance companies and asset managers across the country.

### **Network with Peers**

This forum provides a premier platform to network with financial professionals in India's vibrant business capital - Mumbai. Meet and speak with our international and domestic research teams. Connect with the who's who and thought leaders of the financial industry.

It's time-tested. It's about wealth-creation.

It's now in India. Don't miss it!

# Agenda

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## The Morningstar Investment Conference

Mumbai — November 2

9:00—10:00a

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Registration and Light Refreshments

10:00—10:20a

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Opening Remarks

Joe Mansueto, *Founder & CEO, Morningstar, Inc.*

10:20—10:35a

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Keynote Address

Madhu Kannan, *MD & CEO, BSE Ltd.*

10:35—10:40a

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Launch of Morningstar Equity Research

10:40—11:00a

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Presentation

**ETF: Core Building Blocks, Tactical Tools**

Paul Justice, *Director of ETF Research, Morningstar, Inc.*

Paul will guide you through an introduction to ETFs, how to build a portfolio with ETFs, what pitfalls to avoid, and the strategies Morningstar has developed to use them as powerful investing tools. He will also discuss the current ETF landscape, opportunities and challenges, and the continuing evolution of ETFs in investors' portfolios.

11:00—11:40

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Panel Discussion

**ETFs and Mutual Funds - Will ETFs continue to play second fiddle to Mutual Funds**

The debate on ETFs versus mutual funds has been in the limelight lately. We discuss more on how these two can co-exist, and on the potential of ETFs as a more formidable investment avenue in the Indian context. Hear the panel of experts discuss

- How these investment vehicles could be used for building a long term portfolio for investors.
- When should investors pick ETFs over Mutual Funds?
- In what areas do ETFs score over Mutual Funds?
- What is the incentive for a financial planner while recommending ETFs?
- Can ETFs in India enjoy the same degree of success as they have in the west?

11:40—12:00p

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Tea/Coffee Break

12:00—12:20p

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Presentation

**Does the past predict the future?**

John Rekenhaller, *Head, Quantitative Fund Research, Morningstar, Inc.*

John examines the predictive power of the Star Ratings by looking at the long-term risk-adjusted performance of funds across the Morningstar investment universe.

12:20—13:00p

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Panel Discussion

**What to look for in a mutual fund?**

Conventionally, picking a mutual fund has been all about past performance, ratings and pedigree (Fund Company and manager). Is it time to do away with convention and adopt a different approach? The panel will discuss:

- Does the past necessarily mirror the future?
- Which factors can be indicative of forward-looking performance?
- The importance of fund research
- How to get a buy-in from investors for unconventional fund picks?

13:00—14:00p

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Lunch Break

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14:00—14:30p

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Presentation

**Spotlight on Global Opportunities**

Heather Brilliant, *Vice President, Global Equity and Credit Research, Morningstar, Inc.*

With developed markets under pressure and emerging markets in a seemingly more favourable position, Morningstar's Heather Brilliant discusses strategies, to scout for the best investment opportunities globally. She will discuss how Morningstar implements its Economic Moat analysis and valuation framework to surface actionable investment ideas across global sectors.

- Morningstar's Economic Moat analysis identifies firms across the globe with sustainable competitive advantages – businesses with staying power in any market or economic environment.
- We will discuss the opportune time to invest in these high-quality businesses, namely when they are trading at meaningful discounts to intrinsic value
- Which sectors are more likely to provide opportunities for companies to build Economic Moats? Which of these sectors appear to offer good investment opportunities now?
- We will share some of Morningstar's best ideas for investing among the global equity universe

14:30—15:00p

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Panel Discussion

**What the future holds for Indian equities?**

With equity markets trading on a thin line, investing in equities has never been more challenging. Investors are in a constant state of dilemma given the global turmoil and its adverse impact on Indian equities. Our panelists of industry experts discuss and unravel the opportunities that Indian equities hold for investors in the near and distant future.

- How compelling are Indian stock valuations now, and do they make a strong case for investment, considering the underlying worries surrounding markets globally? How does India stack up versus other peer emerging markets?
- After the recent correction, do FII's seem to be more comfortable with Indian stock valuations now? In that context, how are foreign fund flows likely to map out for India over the near term? Is there a case for greater allocation to India?
- Which sectors seem poised for a rebound in the near term after the recent turmoil? Which sectors should one avoid at this juncture? Sectors like real estate and infrastructure have been battered in the recent correction. Will the blood-bath continue within this space or are they likely to see some respite from investors?
- Which sectors and stocks could turn out to be the biggest contrarian bets over the next few years?

15:00—15:20p

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Tea/Coffee Break

15:20—15:50p

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CEO Interview

**A conversation with Joe Mansueto, CEO, Morningstar**

Head of Equity Research, Heather Brilliant will lead a conversation with Joe about the investment philosophy that characterizes Morningstar and how it differs from others, opportunities the firm faces globally and in India, and what keeps him up at night in running a global research and investment management firm.

15:50—16:25p

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Panel Discussion

**Fixed Income opportunities – Strategies to diversify your bond portfolio**

With inflation running high and interest rates spiraling northwards, what are the avenues for the fixed income investor in India? We discuss with our panel of veteran bond managers the risk and rewards of investing in fixed income funds and the direction going ahead.

- We discuss the future direction of interest rates - the possibility of a pause in the rate hike cycle anytime soon. What role will global factors play, in guiding the direction of interest rates in India?
  - Which debt products would be more lucrative to investors in the current environment?
  - Why assured return debt products like bank deposits and small savings schemes still continue to be favoured by retail investors?
  - Is there a case of greater penetration and acceptance of debt mutual funds by retail investors in the near future?
  - What other innovation is possible by mutual funds in the fixed income space?
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16:25—16:55p

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**Panel Discussion**

**Using Gold, Real Estate and other Alternate assets for Asset Allocation**

Learn the significance and role played by alternate asset classes such as gold and real estate in asset allocation. Experts will share their views on these issues, including their benefits, drawbacks and optimal allocations. The session will cover the following topics:

- Role of alternate assets in asset allocation
- Gold – A bubble in the making? Is the gold rush here to stay?
- Gold investing—Physical Gold / Gold ETFs / Gold Equities? What is the optimal choice?
- Real Estate as a financial investment? Does it merit inclusion in asset allocation?
- Modes of investing – physical real estate or real estate funds? Which is the superior option?

16:55—17:00p

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**Closing Remarks**